

„Markus Edlinger, the Consulting Manager at smartPM.solutions, personally oversees multi-project controlling at AIT, demonstrating exceptionally high personal commitment, great professional competence, and excellent technical skills.“

Gerald Karolyi  
AIT GmbH  
Head of BA and Controlling

## CASE STUDY

smart PM solutions



### Implement the right projects at the right time.

Looking at the number of ongoing projects on the AIT webpage can be quite overwhelming. It quickly becomes clear that having a good overview of all projects and project portfolios is especially important for the largest non-university research institute in Austria.

### 500 scientists in a grant management system.

More than 500 users work with the system, primarily scientists with non-commercial backgrounds. Therefore, the benefit of intuitive and transparent resource and cost planning with standardized reporting is particularly significant. Significant time and cost savings in planning and execution have been achieved across all ongoing projects.

The increase in efficiency is enormous, for example, through the current overview of eligible costs for all funding projects. Many additional features, such as scenario comparisons, cost presentation according to funding agency requirements, and complete integration with financial planning, make a significant difference for AIT.

Gerald Karolyi,  
AIT GmbH  
Head of BA and Controlling



## CASE STUDY

## KEY FACTS

### Conclusion and Learnings

The stable and reliable data foundation leads to higher-quality decisions in grant and project controlling. The Austrian Institute of Technology (AIT) was highly concerned with the simple and quick implementation while adhering to high standards for research institutes. This has achieved independence from external consultants for the maintenance and development of the system.

### Initial Situation

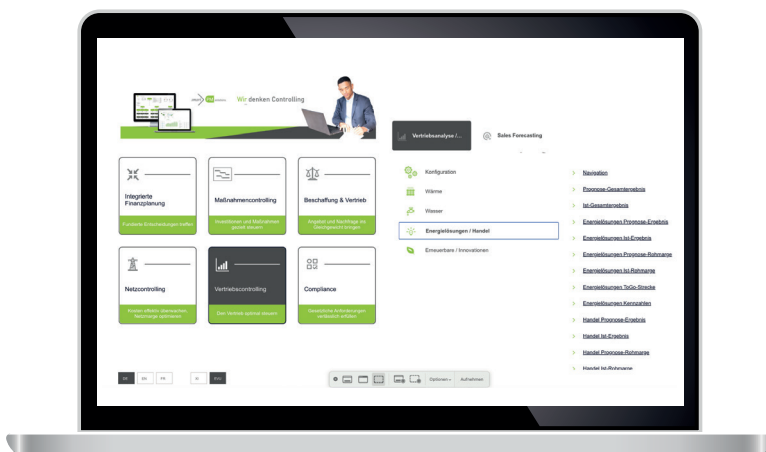
Extensive, opaque, Excel-based project and resource management with fluctuating data reliability.

### Project Goals

Clear, integrated grant and project controlling software solution with clear insights into resource usage, transparency & relief for employees.

### Implementation

Integrated planning and reporting, as well as project portfolio controlling & workload management: Highly flexible analyses and resource allocation.



### Know-How & 25 years of market experience

„Our project-experienced consulting team not only customizes planning solutions to meet the company's requirements but also helps establish smart workflows and optimize processes. Our advantage: Extensive know-how and practical solutions from over 25 years of market experience..“

Management - smartPM.solutions



## The specialists for integrated planning



## Grant and project controlling for science & research



### smartPM - reliable, experienced, efficient

smartPM are the specialists for integrated planning, analysis, forecasting and reporting. Get the optimal combination of modern software and business know-how in the field of grant controlling. The smartPM funding controlling solution is available for: **Microsoft Power BI, Jedox, SAP or Unit4** in different languages.

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Alexander Hein, CEO smartPM.solutions

### What customers say about us

“With smartPM and the accounting for funding team, the BOKU combines a trusting collaboration at the highest professional level. When it comes to planning and project performance management in the area of research contracts, the BOKU also relies on the tried and tested solutions from smartPM.solutions.”

Michael Hein, Head of Controlling  
BOKU - University of Natural Resources  
and Life Sciences - Vienna



### Business management content included

The smartPM planning solutions incorporate the knowledge gained from hundreds of projects and 25 years of project experience. Plan for individual departments or across departments: financial planning, project & program performance management, capacity planning, sales planning. Industry solutions for utilities, airports, manufacturing companies, etc.



### Plan for your business success

Gain the decisive insights from all your company data insights for optimized department and corporate management. Accelerate and simplify your planning processes. Put your trust in reliable consultants with a background in business management and technology - before, during and after the project.



### Top Client Ratings

High Customer Satisfaction

4,9/5 ★ Project Rating  
6,8/7 ★ Support Rating



### Find the best solution

Our business management experts will be happy to help you find the right project controlling solutions for your company. Reliable, structured, organized.

Expert Chat =>



### We are happy to advise you - expert meeting with demo

Get in touch with our experienced consultants and learn more about the smartPM grant and project controlling solutions for your company.

Simply book an informal, free expert discussion.



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in XING<sup>®</sup> YouTube **kuunu**

We look forward to hearing from you!

You can also find us on:

Analysis - Budgeting - Planning  
Forecasting - Reporting - Consolidation

WE THINK CONTROLLING

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